

Army Acquisition Reform Newsletter

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Questions? Contact LTC Dan Gallagher, (703) 681-9479, gallaghd@sarda.army.mil



Intermediate New Generation Army Targetry System (INGATS)

The TACOM-ACALA Training Systems Team of the Tools and Training Systems Product Center awarded a five-year firm fixed priced Indefinite Delivery Indefinite Quantity (IDIQ) contract on March 31st, 1999 to Caswell International, of Minneapolis, MN. This award resulted in an instant contract of \$5,193,598.00. The total value of the contract if all pricing periods are used is estimated to be \$114,213,957.00. The award was made under FAR Part 12 Commercial Practices and Utilized Best Value Acquisition Tradeoff Procedures. Using these procedures **reduced** the contract award time from the normal six to eight months down to **less than two**. The team also utilized the product sample clause so the contractor provided them with both a written proposal and a product sample. The product sample provided greater confidence in the contractor's ability to deliver.

The INGATS program and contract will provide the Army with the newest generation of targetry for both individual and combined Infantry and Armor units, using the latest training doctrines.

These targetry ranges will portray and replicate battlefield scenarios combining both audio and visual events, increased detection of hits/misses, increased accuracy, and round placement.

This contract will deliver equipment for two separate range types, one hardwired (commercial power supplied by the range), while the other will be completely self-contained and radio controlled. By leveraging Commercial Off-the-Shelf hardware and software, the INGATS program will meet the Army requirements in a Better, Faster and more cost effective manner over the next five years. This NEW generation of equipment should also significantly improve the training times, battlefield scenarios and after action data collection for the soldier in the field, allowing him to more effectively train to the highest standards available. Delivery of the first targetry installation is scheduled for June 29th, 1999.

POC for this Article is Ms. Donna Webb
Commercial (309) 782-6369, DSN 792-6369.